



CITY OF
PALO ALTO
UTILITIES

Palo Alto Businesses Cut Energy Costs and Improve Operational Efficiency

With CPAU's Longest Running Energy Efficiency Program

Since 2009, Enovity's Commercial & Industrial Energy Efficiency Program (CIEEP) has provided no-cost expert engineering support and cash incentives to City of Palo Alto Utilities (CPAU) customers to implement energy efficiency projects and improve facility operation. Enovity provides customized engineering, project development, and project management assistance to customers at no cost. Enovity also provides optional turn-key project implementation.






"...Enovity has always been very professional with us showing a high degree of customer focus, providing value-added suggestions, quick response and follow through on all project components from inception to post project evaluation... I include them as early as possible on every project that has a potential energy saving measure."

-Sr. Facilities Manager, Laboratory Customer

DID YOU KNOW?

Since 2009, Enovity has helped Palo Alto businesses achieve more than **34.9 million kWh** and **325,000 therms** of energy savings resulting in more than **\$3.5 million in utility cost savings**.

ENROLL IN TWO SIMPLE STEPS

1. Contact us to discuss your facility performance and efficiency objectives
 -  (415) 974-0390 ext. 115
 -  CPAU@enovity.com
 -  enovity.com/programs/cpau
2. Submit a Program Participation Agreement to indicate your program interest and allow Enovity access to the facility



100 Montgomery St, Suite 600
San Francisco, CA 94104

HOW THE PROGRAM WORKS



FREQUENTLY ASKED QUESTIONS

Who can participate in the program?

Non-residential City of Palo Alto Utility customers are eligible to participate in the program.

What types of projects are eligible?

Energy saving equipment replacement, retrofit, and retrocommissioning projects across a comprehensive range of technologies (HVAC, lighting, controls, process, etc.) are eligible for this program.

We already have a project identified. Can we still participate?

Yes, but in order to qualify for an incentive, Enovity will need to perform a Detailed Investigation and issue a Project Installation Agreement before any equipment is ordered.

How much is the incentive?

The incentive is calculated based on installed and verified annual energy savings at the rate of \$0.10 per kWh and \$1.00 per therm. Incentives are typically capped at 50% of the total project cost.

Projects are implemented by any contractor of your choice. Enovity offers turnkey implementation services for an additional fee, which can streamline and expedite the implementation and verification process.

How does Enovity get paid?

Enovity is paid by CPAU for installed energy savings.

What is the difference between the CIEEP Program and an energy audit?

Audits provide initial identification and assessment of potential efficiency projects. This program goes beyond an audit to drive installed efficiency projects through detailed project investigation, implementation support, post-installation performance verification, and financial incentives.

How long does this all take?

Evaluations are completed 4 to 8 weeks after the first site visit. Once the project is installed and operational, allow 4 to 6 weeks for the post-installation inspection and verification report. The incentive check usually follows within 45 days.

"Enovity's wealth of experience and knowledge has helped our buildings become more efficient [than] we could realize on our own. It's been an effective team when we've worked together. I know my Facilities team looks forward to new opportunities to do more work with them in the coming months and years."

-Sr. Project Manager, Manufacturing Customer