



CITY OF
PALO ALTO

COUNCIL MEETING

06/21/21

☒Received Before Meeting

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SUPERCHARGER LICENSE AGREEMENT WITH TESLA, INC.

JUNE 21, 2021

www.cityofpaloalto.org

PROJECT GOALS

- Achieving the City's Sustainability and Climate Action Plan is heavily dependent on dramatic growth in electric vehicles
 - ✓ Estimated sevenfold increase needed, from 7% today to 50% by 2030
- Key tool for supporting this growth (esp. among multifamily and rental residents) is charging in centrally located public facilities
 - ✓ More than 500 residential parcels within ¼ mile of Bryant St garage
- Convenient, fast charging provides an amenity for customers that supports economic recovery and growth of downtown retail and service businesses
 - ✓ Serves University Avenue commercial district
- Set framework for handling future unsolicited proposals for use of City property



BASIC TERMS OF THE AGREEMENT

- Term: 7-year initial term automatically extended for 2 additional consecutive 5-year terms, provided that either party may terminate the agreement at any time after the initial term for any reason with at least 90 days' written notice.
- Rent: \$2,100 per month.
- Utilities: Tesla arranges and pays.
- Maintenance: Tesla is responsible for maintaining the Supercharger Station and Premises, subject to City's normal responsibility to maintain the common areas of the garage which will apply to the paved portions of the Premises
- Non-Exclusive Access: The 19 parking spaces serve as both charging stalls and general parking for all vehicles.



SATELLITE VIEW – BRYANT/LYTTON GARAGE



SUPERCARGER PREMISES – 3RD FLOOR OF GARAGE



RESPONSE TO UNSOLICITED PROPOSALS PROCEDURES

- Establishes a framework for the City to respond to unsolicited proposals for use of City property.
- Ensures public transparency in a timely manner appropriate to public discussion.
- 7-step procedures for handling of unsolicited proposals.
- Staff plans to use this framework to update and modernize an existing policy regarding the leasing of City property last updated in October 2006.
- Staff welcome any Council feedback on the draft framework.



RECOMMENDATION

Staff recommends that the City Council:

1. Approve and authorize the City Manager, or their designee, to sign a license agreement (Attachment A), with Tesla, Inc. to install and operate a 19-stall Tesla Supercharging Station within a portion of the city-owned Bryant/Lytton Garage located at 445 Bryant Street for an initial term of seven years, with two options to extend for five years each, and a monthly rent of \$2,100; and
2. Delegate authority to the City Manager, or their designee, to execute on behalf of the City, any documents necessary to administer the agreement.
3. Review the attached framework regarding Unsolicited Proposals for Use of City Property and provide direction to staff.





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