TO:      HONORABLE CITY COUNCIL

FROM:   CITY MANAGER          DEPARTMENT:   ADMINISTRATIVE SERVICES

DATE:   SEPTEMBER 18, 2006     CMR: 353:06

SUBJECT: APPROVAL TO UTILIZE THE STATE OF CALIFORNIA CONTRACT FOR WIRELESS AND CELLULAR SERVICES WITH VERIZON WIRELESS (PRIMARY) AND SPRINT NEXTEL CORPORATION (SECONDARY)

RECOMMENDATION
Staff recommends that Council authorize the City Manager or his designee to utilize the solicitation and award criteria of the State of California Contract Number: 1S-05-58-01/02 (Attachment A) for cellular service and equipment for wireless voice, voice with walkie talkie, and data services with Verizon Wireless (primary) and Sprint Nextel Corporation (secondary) for a 2-year contract with an option for three one-year extensions.

DISCUSSION
The State of California performed a competitive bid process for wireless services, awarding Verizon Wireless as the primary contractor and Sprint Nextel Corporation as a secondary contractor. The contract is effective October 3, 2005 through October 2, 2007 and contains an option for three one-year extensions. In addition, the contract extends the terms to other State of California local agencies. In the contract, it states:

This contract is available for use by all State of California department and local agencies. A local agency is a city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds (Public Contract Code 10298).

The City has over 400 cellular phones and wireless devices with multiple service providers (Verizon Wireless, Sprint Nextel Corp, and Cingular/AT&T). The cellular phones are outdated, failing, and have reached end of life. Many of the cellular phones are not standardized and parts and accessories are not interchangeable. In addition, due to having multiple service providers, rate plans fluctuate causing higher costs.
By utilizing the State of California wireless contract, the City can consolidate and standardize wireless and cellular services, receive more aggressive rate plans and significant hardware cost savings.

**RESOURCE IMPACT**
Funds for these services are provided from departmental operating budgets.

**POLICY IMPLICATIONS**
Approval of this contract is consistent with existing City policies.

**ENVIRONMENTAL REVIEW**
This is not a project under CEQA.

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CITY MANAGER APPROVAL:  
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**ATTACHMENTS**
Attachment A: State of California Contract